

<b>Job Title</b>	<b>CrossLink / Stryker Spine Sales Rep</b>
<b>Location</b>	Athens, GA; Gwinnett County, GA
<b>Job Description</b>	Primarily responsible for meeting and exceeding sales objectives for the territory. Represent CrossLink/Stryker as a leader in our industry and the marketplace by working with a sophisticated audience comprised of surgeons and healthcare professionals.
<b>Essential Duties &amp; Responsibilities</b>	<ul style="list-style-type: none"> <li>❖ Increase territory results by building and maintaining strong business relationships, and by developing and implementing sales strategies.</li> <li>❖ Implement new sales plans and effective marketing strategies to position the organization competitively and to meet/exceed territory objectives.</li> <li>❖ Identify the needs of new prospects and develop appropriate responses (written, telephone and face-to-face).</li> <li>❖ Perform field calls for the account and assigned territory, including “on-call” and operating/emergency room consultation.</li> <li>❖ Support compliance and the principles of responsibility (AdvaMed) by maintaining the privacy and confidentiality of information; protecting the assets of the organization; acting with ethics and integrity; reporting noncompliance; and adhering to applicable federal, state &amp; local laws and regulations, accreditation &amp; licenser requirements, and Company policies &amp; procedures.</li> </ul>
<b>Qualifications/Work Experience Requirements</b>	<ul style="list-style-type: none"> <li>❖ BS/BA in relevant field preferred or equivalent experience.</li> <li>❖ Must be mobile and willing to travel.</li> <li>❖ 2+ years sales experience in the medical device industry (which may include selling other types of orthopedic and/or complimentary products.</li> <li>❖ Knowledge in the use of current office technologies (MS Office suite, databases, etc.)</li> <li>❖ Excellent organizational skills</li> <li>❖ Must be comfortable in emergency/operating room environments</li> </ul>
<b>Travel Requirement Percentage</b>	10%

**Note:** The above information is not all inclusive and the position may have further requirements that will be explained in further detail at a later step in the hiring process.

Please send your resume and cover letter, if applicable to: [jobs@crosslinklifesciences.com](mailto:jobs@crosslinklifesciences.com)